



# BPW

**BPW** is a privately owned German company, founded in 1898, and is Europe's leading supplier of commercial trailer axles and suspensions.





# **BPW Transpec Pty Ltd**

**BPW Transpec Pty Ltd** is a wholly owned subsidiary of **BPW Germany**, Europe's leading manufacturer of axles and suspensions for commercial trailers.

**BPW Transpec's** head office, main warehouse and axle assembly facility is located in **Melbourne**.





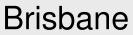




# **BPW Transpec Pty Ltd**

**BPW Transpec** also has branches with full service facilities in **Sydney**, **Brisbane** and **Perth**, and a subsidiary company in **New Zealand**, and supports the products it offers the market with a comprehensive Australia wide dealership network.







Perth



Sydney



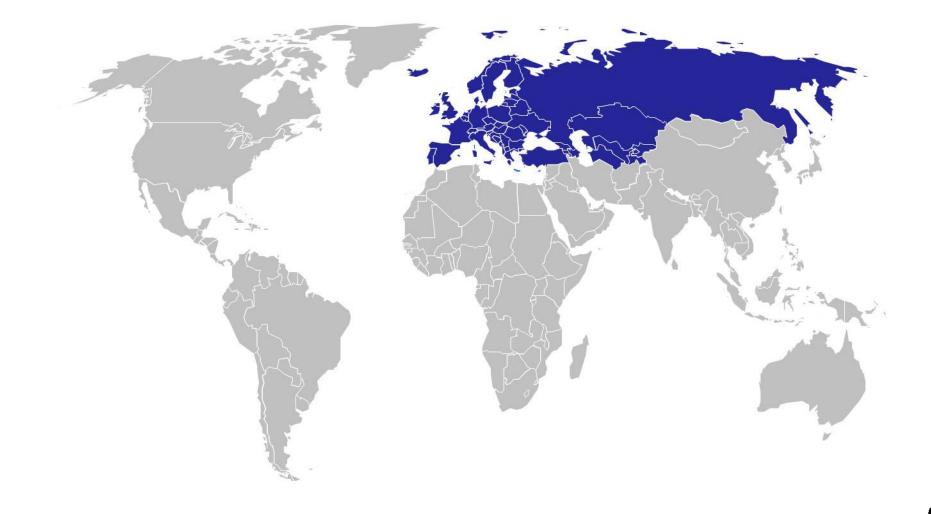
# **BPW Transpec Pty Ltd**

## Transpec was founded in 1955, at that time representing BPW, Edbro and Ringfeder, three product groups that are still handled by BPW Transpec.





# **European Market**





# Agenda:

- > Market Details
- Legal Requirements
- Trailer Types
- > Typical European Running Gear
- Future Prospects
- Technical and Market Trends

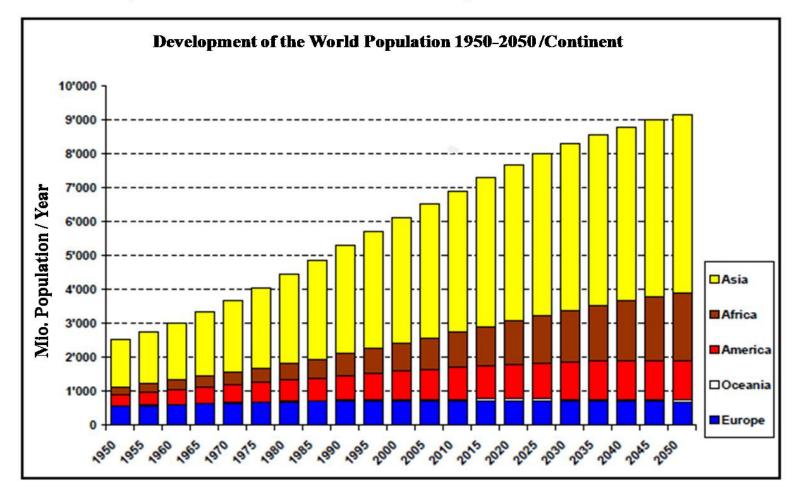


# Agenda:

# **Market Details** $\geq$ Recarrements Trail > Typice European R > Future Prospects Technical and Market Trank

# **Market Details**

## Development of the World Population until 2050

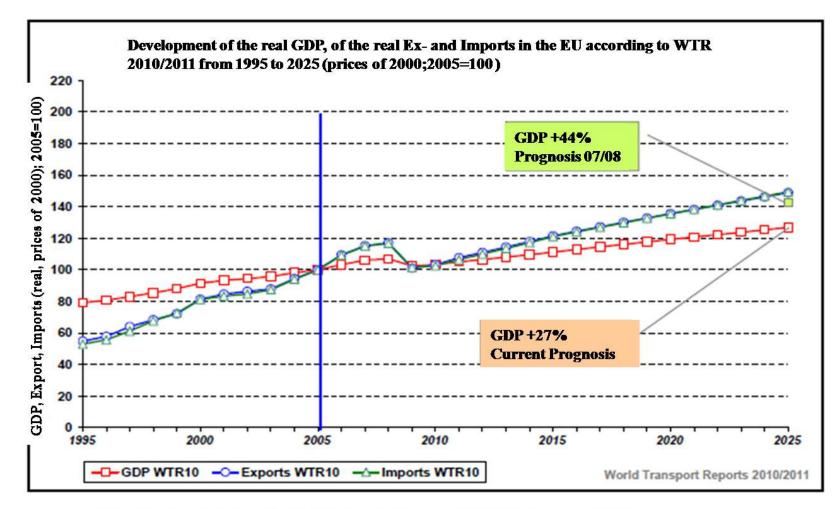


Source UN World Population Prospects, 2008 Revision, New York 2009



# Market Details

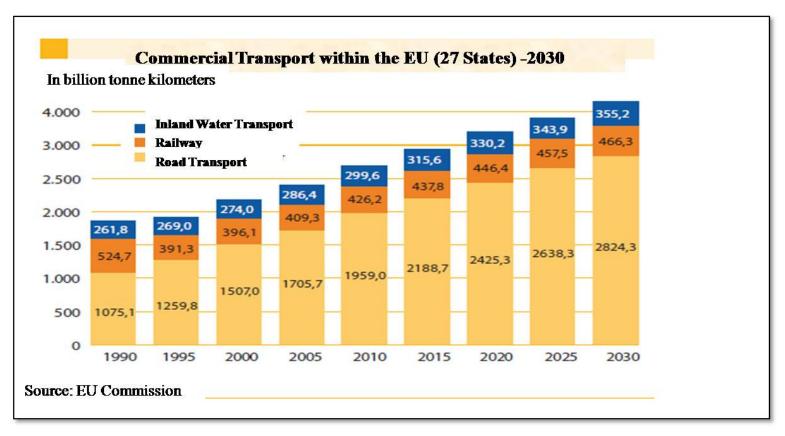
# Development of the GDP until 2025



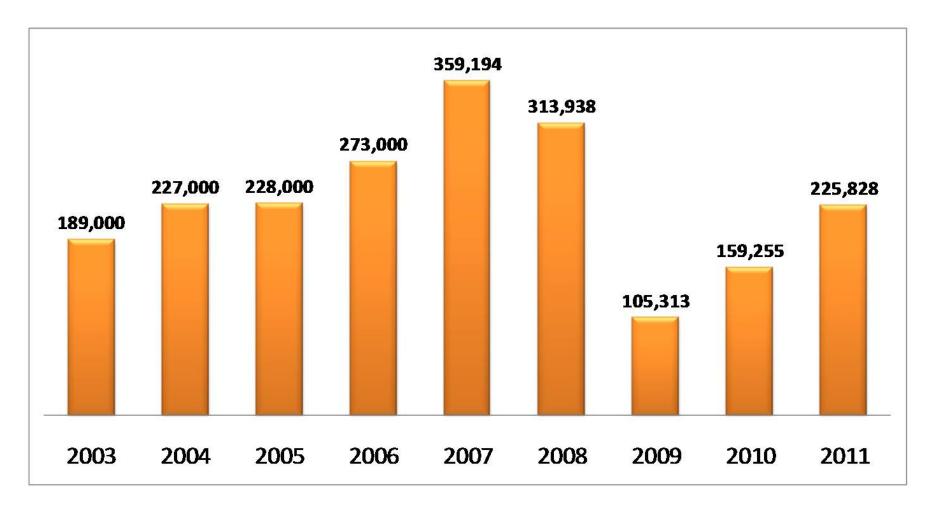
Source: ProgTrans AG: World Transport Reports 2010/2011, Basel 2010

# **Market Details**

# Development of the Commercial Transport in Europe until 2030



# Market Details > Trailer Production until 2011





# Agenda:

Market Details  $\geq$ Legal Requirements > Trail@? > Typice European > Future Prospects Technical and Market Trans



# Legal Requirements

# Dimensions and Weights

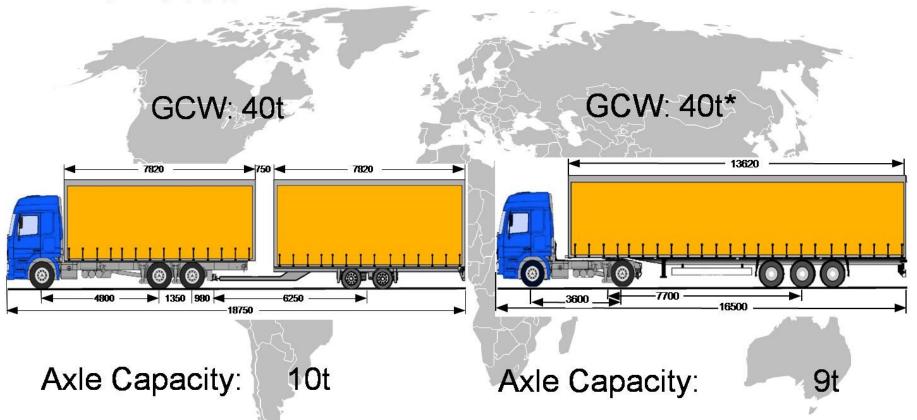
- > Axle Loads
- Lengths
- Swept Path

# Compulsory Equipment

- > EBS
- Lighting
- Underrun Protection Device

# Bay

# Legal Requirements Standard Dimensions and Weights > Axle Loads

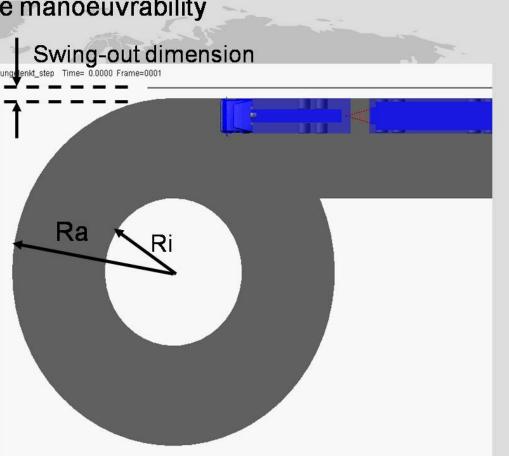


\* Exceptions: Germany: in combined transport with railway 44t Sweden: long vehicles 25,25 m, 60t

# Legal Requirements Swept Path

### Statutory requirements on vehicle manoeuvrability

- Section 7.6.1 of 97/27/EC, Section 32d of the road licensing regulations (StVZO)
- Turning area with Ra (outer radius)
   = 12.5 m and Ri (inner radius) = 5.3 m
- The front outermost limit of the tractor is routed along the outer circle
- If the tractor drives a complete circle (360°), it must remain within the turning area
- When entering the circle, the straight line touching the outer circle may be exceeded by max. 0.8 m (swing-out dimension)





# Legal Requirements Compulsory Equipment EBS with TRS



#### EBS 2S/2M m. PTC\*

The EBS (TRS =Trailer Roll Stability) is stipulated by law since **11 July 2008**, according to ECE R13, 11th series of amendments.



# Legal Requirements Compulsory Equipment Lighting

Ligthing Directive according to ECE Regulation R 48

#### LED Failure Detection/ Load Simulation

Vehicles, approved for public roads, need to have a failure detection for the direction indicator and brake light functionality: A malfunction of a light must be indicated, either as a visual or audible signal (or both) in the driver cabin. This law is applicable in all ECE states. Due to this the LED indicator- and brake lights need to have an integrated electronic circuit for bulb failure detection.



# Legal Requirements Compulsory Equipment

# Contour Marking

- Since 10th of July 2011 the Contour Marking is stipulated by the European Directive 2007/35/EG.
- Applicable for all commercial vehicles
   5t gross weight
  - > 6m lengthand a width of 2,10 m
- The reflecting contour markings are 50 cm wide stripes, according to ECE-R 104. The fitting of these strips are stipulated in the ECE-R 48.
- The contour markings are always on the back and on the side of the trailer.









# Legal Requirements Compulsory Equipment Load Restraint

In Europe the load restraint gains in importance. Since 1991 the VDI directive 2700 set a requirement to secure loads.

> Example:

As from late 2010 beverage vehicles are required to be certified to VDI 2700 page 12.

Vehicles with additional certification in accordance with EN ISO 12642 (Muti-Safe System) are allowed to transport beverage crates / kegs without additional load restraints provided the vehicle has a full load and thus the integrity of the load is maintained.

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# Agenda:

Market Details  $\geq$ Recarrements > Trailer Types > Typice European R Future Prospects >Technical and Market Trans

**BPW · THE QUALITY FACTOR** 



# **European Market- Trailer Types**



Curtainsider / Flat Top



# Dry Freight Van Standard Vehicles



Tipper



**Refrigerated Van** 



#### Container / Swop Body



Tanker / Bulk Trailer



## **Special Vehicles**



Low Loader / Heavy Equipment Vehicle

**BPW · THE QUALITY FACTOR** 



#### **European Market Shares according to Trailer Types** Container / Swop Body Tipper Tanker, **Bulk Trailer** 7% 18% 1/0% Low Loader / Heavy **Equipment Trailer Refrigerated Van** 8% 14% 1% **FIT Car Carriers** 5% **Dry Freight Van** TRAILERLLOID 40% Curtainsider



# Agenda:

Trail

# Market Details Lega Roo urements

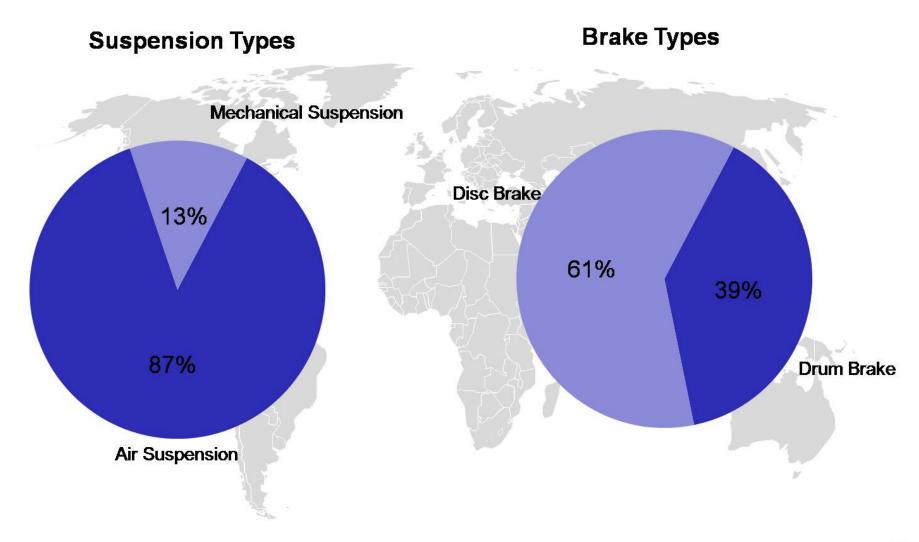
# > Typical European Running Gear

# > Future Prospects

> Technical and Market Trans



# **Typical European Running Gear 2011**



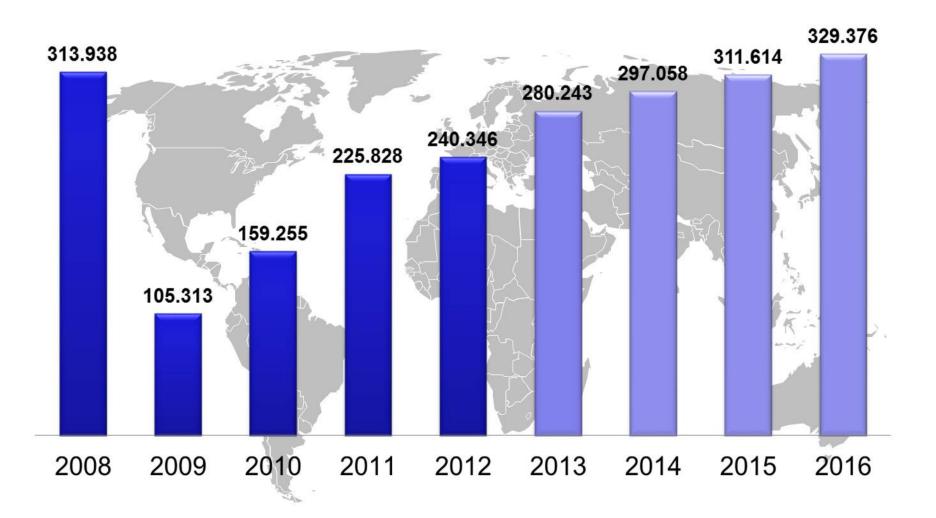


# Agenda:

# Market Details $\geq$ Recarrements Trail@ > Typice European R Future Prospects Technical and Market Tron



# **Trailer Production – Forecast until 2016**





# Agenda:

Market Details
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 Future Prospects

Technical and Market Trends



# Market Trends: Extra Long Vehicles - Eurocombi



Main Task for the European Transport Industry:

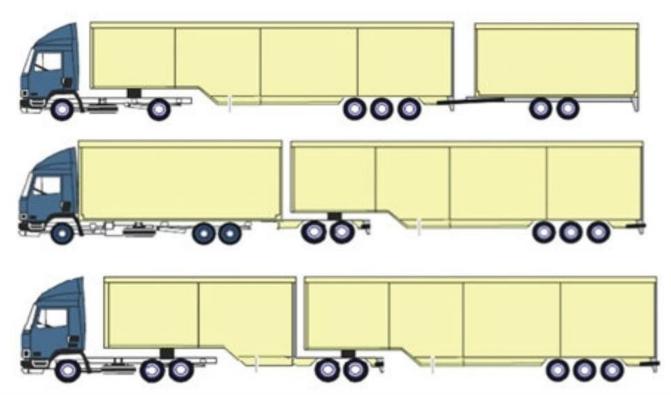
- Huge growth of the Commercial Transport volume is expected => overstressing the existing infrastructure
- Demographic Development => Lack of Drivers
- Environmental Requirements => CO<sub>2</sub> Reduction



### **Current Situation: Long Commercial Vehicles**

Within Europe various different concepts exist:

- In Sweden vehicle combinations of 25,25m length and 60t gross weight are permissible (only long distance traffic).
- In Germany an in-field test with 200 vehicles is in progress (max. length 25,25m, gross weight 40t or 44t in combined road- railway traffic). The operation is limited to certain routes and motorwaysmetropolitan operation is not allowed.
- In the Southern European countries the long commerical vehicles are currently not intended to be implemented



Prime Mover plus centre axle drawbar trailer. Max. length 25,25 m

Truck with dolly plus semi trailer. Max. length 25,25 m

Prime Mover with two semi trailers (B-Double) Max. length 25,25 m



### Advantages:

- Greater transport efficiency (a 25.25 m tractor/trailer unit has a loading capacity of 150 m<sup>3</sup> instead of 100 m<sup>3</sup>)
- Takes up far less space on the road (two 25.25 metre tractor/trailer units can replace three of today's standard semi-trailers)
- Reduced fuel consumption 15-30%
- Lower noise emissions
- Lower axle loads (depending on design)







🍪 BDI

🍪 BDI



### Disadvantages

### New 25.25 m tractor/trailer combinations



- No suitable infrastructure (e.g. parking spaces at service areas, turning facilities, petrol stations)
- > Meets the criteria of the Swept Path with additional steering axle(s) only
- > Manoeuvrability of long vehicle combinations is limited
- No concepts for separating and/or breaking up the prime mover and trailer units prior to distribution in urban centres.



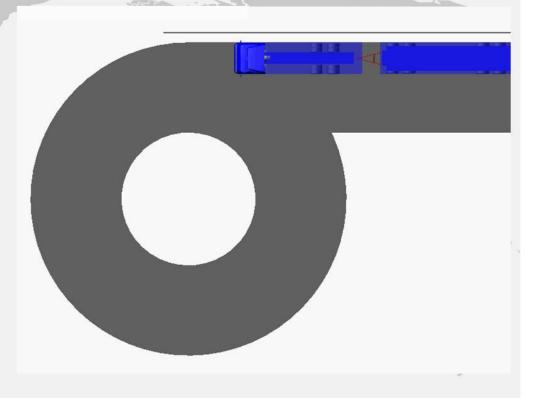
# Legal Requirements ≻ Swept Path

### Special challenge for 25.25 m tractor/trailer combinations

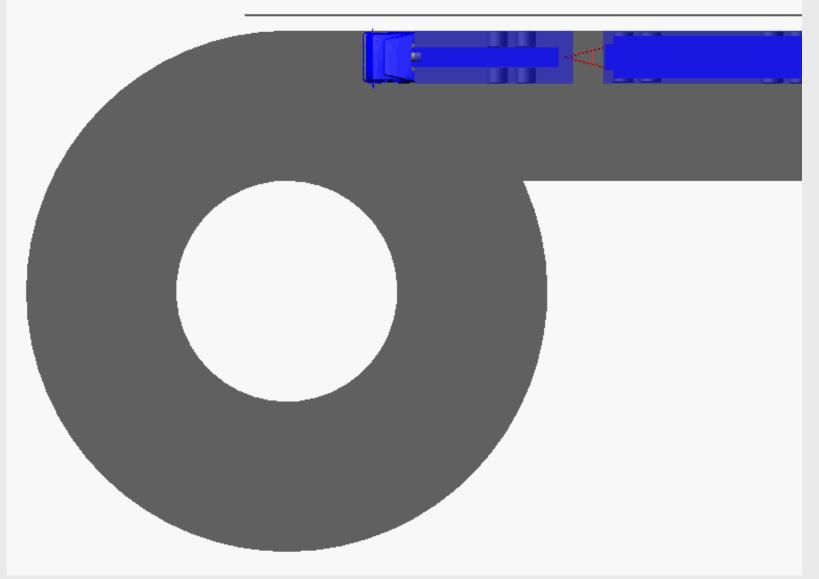
<u>Circular driving simulation:</u> Dolly with 2 rigid axles, semi-trailer with selfsteering axle

Investigatons of the vehicle dynamics were carried out with this concept using computer time frame simulation

The turning circle criteria is not met!







# BR

# Commercial Vehicle Concepts of the Future - more goods with less traffic:





## Technology





#### The solution: two command-steered BPW axles in the dolly

- Two SHBFHALMTLL 9010 V30 command-steered self-steering axles with reinforced steering lock for hydraulic twin-steer function - track 2095 mm, centre of hanger bracket 1200 mm/centre of spring 980 mm (3-D trailing arm)
- Steering system: hydraulic twin-steer function, Manufacturer: HTS (HYDRO TECH SYSTEMS S.R.L., Sala Bolognese, Italy)
- > The steering signal is the turning angle between the truck and the drawbar, received via a lever mechanism; transmitted via two Bowden cables to each axle
- > Hydraulic rotary distributor on axles: nominal value comes from Bowden cable, actual value from track rod



### Technology

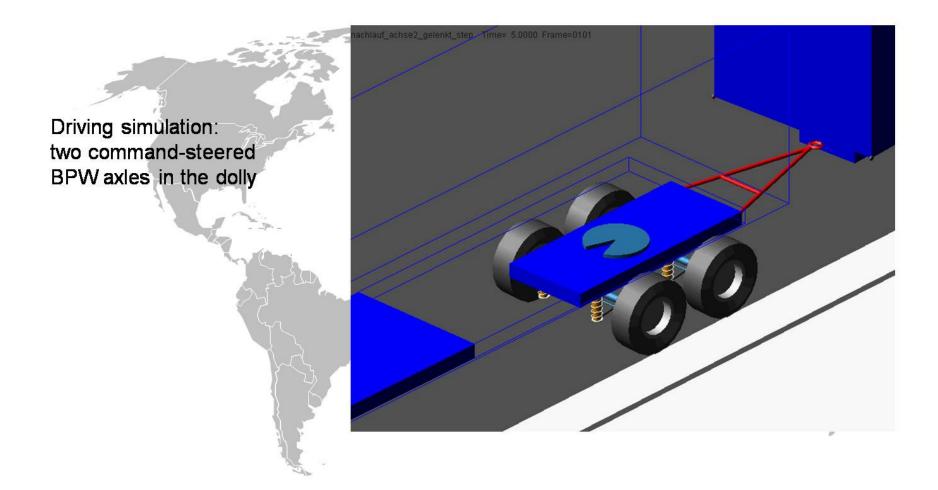


#### The solution: two command-steered BPW axles in the dolly

- > Both axles perform the same steering angle (theoretically a different steering angle is also possible)
- When the dolly is not steered, the dolly's steering axles are pneumatically operated in the neutral position and mechanically locked by means of a spring.
- > The steering is locked at a speed > 25 km/h, released by means of hydraulic pressure.
- > The hydraulics are supplied by means of an electric pump in the dolly, the power supply from the two starter batteries and via a charging wire. The pump only operates when the steering is operated.
- > The steering is monitored by central control electronics with a diagnostic function. In the event of a malfunction, the system is pneumatically operated in the neutral position and mechanically locked.



# Legal Requirements > Swept Path



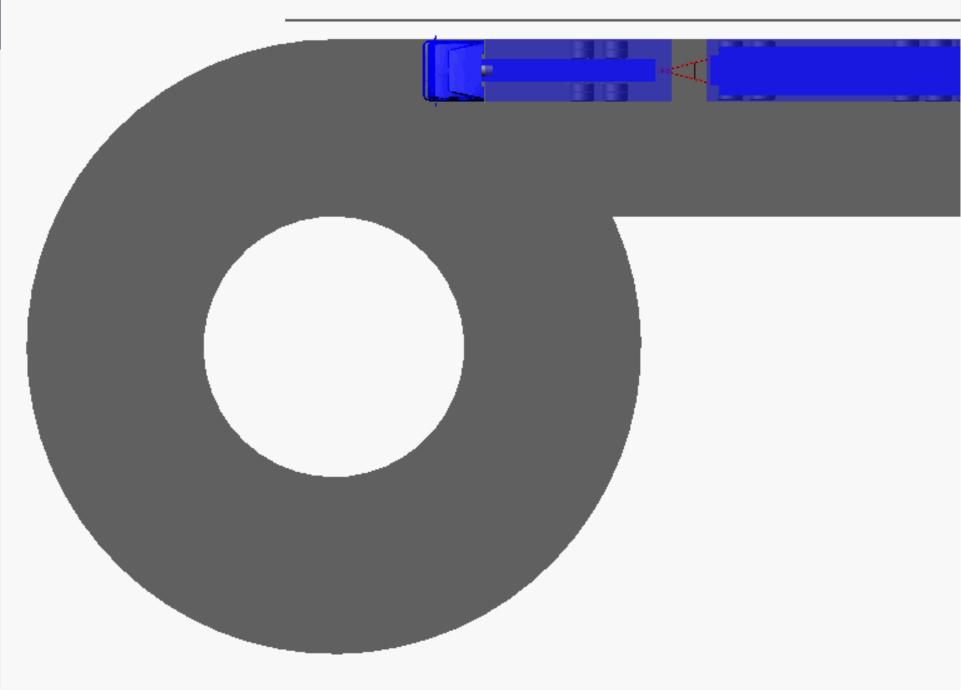
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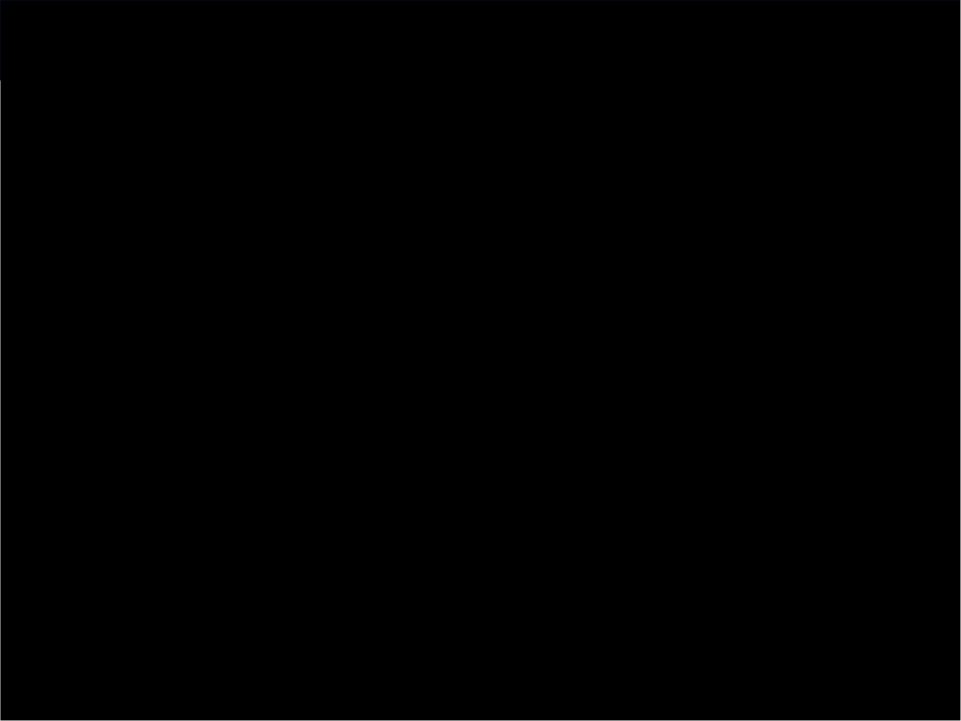
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# Legal Requirements > Swept Path



The turning circle criteria is met! 





### **The Future**

#### The commercial vehicle concepts of the future today

